



Essential Worker Promotion

Terms and Conditions

1. These terms and conditions apply to the Essential Worker Promotion ("Promotion") offered by Balcon Group ("Balcon").
2. The Promotion is only available for Stage 2 at Balcon by Orana, being the lots shown in proposed plan of subdivision 830144V ("Lots").
3. The Promotion is only available for contracts of sale for Lots entered into on or before 31 May 2020.
4. The Promotion is only available where a purchaser has, prior to entering into a contract of sale for a Lot, paid a deposit to a builder with respect to the construction of a home on the Lot.
5. In order to qualify for the Promotion, the purchaser of a Lot must:
 - a. be an Essential Worker as defined in these terms and conditions; and
 - b. provide their identification (such as a drivers licence) and government or employer issued Essential Worker identification.
6. For the purposes of these terms and conditions, an "Essential Worker" means:
 - a. health and social care workers;
 - b. paramedics/ambulance workers;
 - c. support, disability and aged care workers;
 - d. pharmacist and pharmacy workers;
 - e. public safety and national security workers;
 - f. education and childcare workers;
 - g. supermarket and grocery store workers;
 - h. airport workers;
 - i. transport workers; and
 - j. other workers with a letter from the government stating they are an essential service, or any other person Balcon considers is an Essential Worker.
7. If a purchaser of a Lot qualifies for the Promotion, the purchaser will be entitled to a discount of \$10,000 off the retail list price of the Lot. The contract of sale shall show the discounted price, and there shall be no further or additional discounts. For example, if the retail list price of a Lot is \$260,000, the discount of \$10,000 pursuant to the Promotion will reduce the price to \$250,000. The sale price in the contract of sale shall be the price payable by the purchaser including the discount, and there will be no further discount.
8. There is only one discount referred to in clause 7, per Lot. It is not a discount per purchaser if there are multiple purchasers.
9. The sale of a Lot will be subject to the conditions of a contract of sale entered into between the purchaser and the vendor of the Lot. To the extent of any inconsistency between these terms and conditions and the contract of sale, the contract of sale prevails.